

February 2019 Market Report

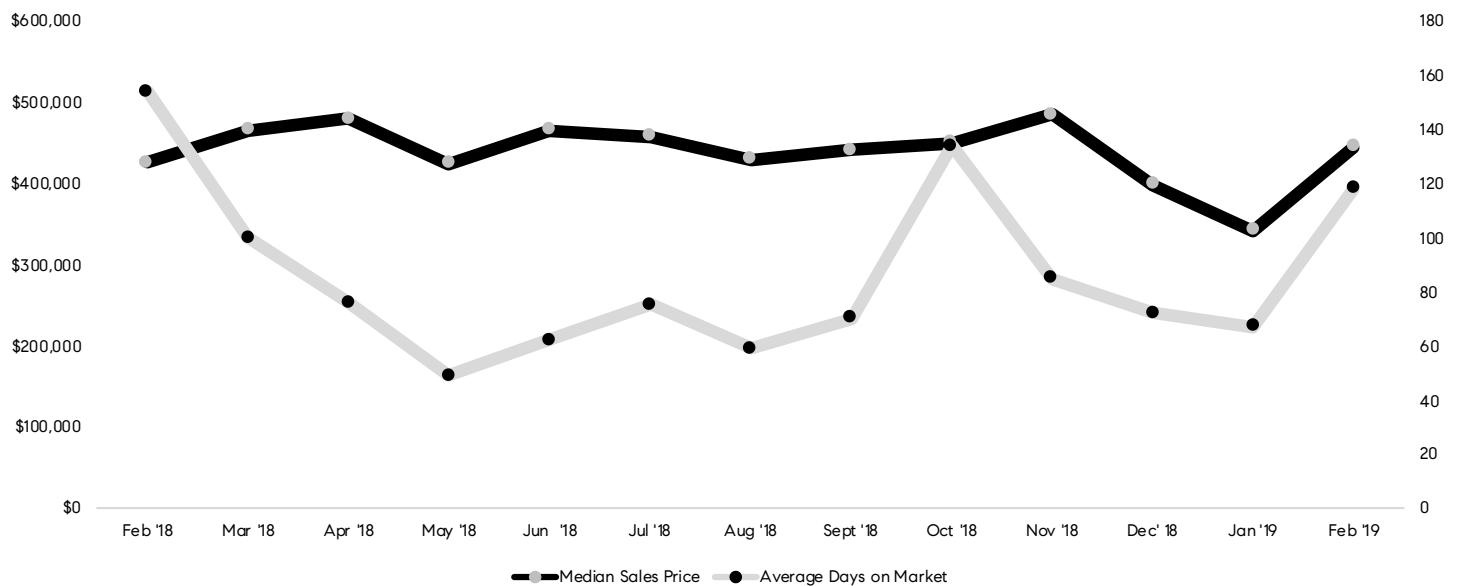
COMPASS

Lake Tahoe > Condominiums

Year-to-Year Analysis of the Market

	FEB-'19	FEB-'18	% CHANGE
Median Sales Price	\$445,000	\$425,000	Up 4.7%
Average Days on Market	118	154	36 Days Faster
Number of Homes for Sale	139	158	Down 12.0%
Percent Under Contract	14.4%	13.9%	Up 0.5 Percentage Points
Average Sold Price/Original Price	95.9%	94.3%	Down 1.6%
Average Price per Square Foot	\$409	\$484	Down 15.5%

Median Sales Price and Days on Market Comparison



Source: Terradatum, March 6, 2019

Defining Tahoe/Truckee: Our real estate markets in the Lake Tahoe/Truckee region include the communities of Alpine Meadows, Donner Lake, Donner Summit, Lahontan, Martis Valley, North Shore Lake Tahoe, Northstar, Squaw Valley, Tahoe City, Tahoe Donner, Truckee, and the West Shore of Lake Tahoe. Sales data includes condominiums in these communities.